

RESOLUTION NO. _____

WHEREAS, the City of Dothan desires to host an America 250 event in celebration of the Semiquincentennial anniversary of the signing of the Declaration of Independence and to include a drone light show as part of the festivities; and

WHEREAS, a sponsor has pledged \$50,000.00 toward the cost of said show.

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of the City of Dothan, Alabama as follows:

Section 1. That the City of Dothan (City) enters into a contract with Aerial Illuminations to provide a drone light show at a cost of \$60,000.00 during the City's America 250 celebration event to be held on July 4, 2026, which said contract is attached and made part of this resolution.

Section 2. That Mark Saliba, Mayor of the City of Dothan and in such capacity is hereby authorized and directed to accept said contract and any associated documents in the name of the City of Dothan.

PASSED, ADOPTED AND APPROVED on _____.

ATTEST:

City Clerk

Mayor

Associate Commissioner District 1

Associate Commissioner District 2

Associate Commissioner District 3

Associate Commissioner District 4

Associate Commissioner District 5

Associate Commissioner District 6
BOARD OF CITY COMMISSIONERS

Contract

Contract Number: C-250279

Contract Date: January 09, 2026

Expiration Date:



Aerial Illuminations

5306 Empire Church Road
Groveland, FL 34736

Bill To

City of Dothan, Alabama
Performing Arts
126 N St Andrews Street
Dothan, Alabama 36303

Event Info

Event: July 4th @ Dothan - 300 / 3B

Venue: Dothan Civic Center
126 N. St. Andrews St, Dothan AL 36303

Event Date: July 04, 2026

Drone Show Package

- 11-13 Minute Drone Light Show
- Choreographed Audio Synchronized to Show
- 3D Animation Approval Prior to Show
- Site Survey, Safety Mitigation Meeting
- Full Crew (Pilot, Operations, Crew Members) on Event Day
- 80-100 Hours of Custom Animation Design

Payment Process:

40% Deposit is due within 7 days of contract signature to confirm date via [wire transfer or check](#).

Final Payment Due 7 days prior to launch date via [wire transfer or check](#).

Planning process 60 days minimum (30 days rush)

1. Collaborative communication with the client about event, theme, their story, songs & ideas. Logistic planning, site survey planned during this time.
2. Initial survey is filled out, in addition to an in-person or Zoom meeting with Director of Creative Design. Design team creates storyboard. Storyboard is sent over for approval to client. Client and Director of Design will continue communication regarding changes or approval of the storyboard.
3. 2D Mock Ups (2 weeks After Completion of Storyboard) - Revisions can be made during the first week with 2D mockups. Revisions include drone positioning, drone color, light effect, etc.
4. Design team begins programming and designing the storyboard within design software. Once design is complete, the design is sent over in a PDF document 2D mockups for approval.
5. 3D Rendering (3 weeks after Completion of 2D Mock Ups) - There is an additional cost to make revisions at this time. A 3D Rendering of the show will be sent over for approval to ensure all motion and movements within the scenes are correct.

Aerial Illuminations complies with all federal, state, and local laws, rules, and regulations with regard to necessary licenses, permits, and registrations in the performance of the services of this Agreement. Aerial Illuminations follow the most current FAA regulations for the commercial operation of drones. Aerial Illuminations maintains full commercial aviation liability coverage for all events and venue may be added as an additional insured. Client shall solely be liable for and shall indemnify, defend and hold Aerial Illuminations and its respective officers, representatives, agents and, employees harmless for all costs and damages incurred by Aerial Illuminations for delays caused by the Client's interference with Aerial Illuminations' ability to provide services, including, but not limited to, Client's failure to provide specified facilities or information under this Agreement. If delays are caused by terrorism, fires, floods, riots, acts of God or the public enemy, or acts or regulations of any governmental agency, then the schedule commitments may be subject to change.

Launch area (exclusion zone) shall be a sterile environment for Aerial's crew members only. At no time shall client, or any persons enter the exclusion zone.

Services Performed

1. Site Survey will be completed in-person or via digital communications with operations director and lead designer. Launch location, viewing area and safety

parameters will be discussed and mitigated during this time.

2. Storyboard Process: Aerial Illuminations shall create a storyboard of Customer approved images. The storyboard contains rough sketches or images, or screen captures of all scenes and action notes, which describe the layout of the animations. Aerial Illuminations shall send the storyboard to Customer for feedback and suggestions. Aerial Illuminations will modify the storyboard in accordance with the Customer feedback. Images and order of shapes can be changed for no additional fee during the storyboard process. Music will also be selected for choreography during the show.

Show Programing and Animation: After completion of the storyboard process, Aerial Illuminations shall begin the drone show design and animation process in accordance with the storyboard. After the animation and editing process, Aerial Illuminations shall compile each sequence and render a 3D video to Customer. Adjustments to shapes and images will be completed in accordance with Customer's suggestions. Once final mapping has been completed, any changes to show design will result in a \$3,000 reanimation fee.

Final Delivery: Aerial Illuminations will perform the 11-13 minute drone display(s) at Customer's Event. Crew members including Pilot, Operations, Visual Observers and other personnel will arrive at the event at least 6 hours before show time. Launch area must be available as early as 12 hrs prior to launch time. Set up, hover testing and flight paths will be programmed along with other safety aspects such as weather and flight pattern monitoring. Client will always have direct contact with Aerial's operation team member.

CANCELLATION: Aerial Illuminations shall determine what weather conditions, safety, or security concerns prohibit the show from proceeding with the Display(s). In the case of severe weather conditions including rain, high winds or other weather related factors, Aerial Illuminations agrees to conduct the same display on a mutually agreed upon rain/postponement date up to one year from the original event date (including the same date the following year). This credit allows the same files that were originally created to be used at the rescheduled date. If there are any changes made to the originally created design files, a fee to recreate designs will be charged.

Customer also acknowledges that damages corresponding to lost opportunity by reason of cancellation are inherently difficult to calculate, and that the liquidated damages amounts set forth above are a reasonable attempt to measure and liquidate those highly speculative damages.

Sub Total

SUB TOTAL TOTAL \$60,000.00

CONTRACT \$60,000.00
TOTAL

Signature: _____
Mayor Mark Saliba

Date: _____