

RESOLUTION NO. _____

WHEREAS, by Resolution No. 2025-181, the City of Dothan extended services with Utility Associates, Inc. for the body-worn/in-car camera video system for a six (6) month period, which said services will end on January 31, 2026; and

WHEREAS, during the term of the agreement with Utility Associates, Inc., digital video evidence was generated and stored through the Polaris Standard Digital Evidence Management system; and

WHEREAS, upon expiration of the contract, the City of Dothan must retrieve all digital video evidence created and stored under the Utility Associates, Inc. system in order to maintain records retention, evidentiary integrity, and compliance with applicable laws and policies; and

WHEREAS, the City of Dothan seeks to avoid the need to store this data on City-owned servers, thereby reducing infrastructure costs, security risks, and administrative burdens; and

WHEREAS, Utility Associates, Inc. has provided a quote in the amount of \$308,095.23 to retrieve and deliver the digital video evidence, which will also serve to conclude all remaining terms and obligations between Utility Associates, Inc. and the City of Dothan.

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of the City of Dothan, Alabama, as follows:

Section 1. That upon recommendation of the Dothan Police Department, the City of Dothan is hereby authorized to enter into an agreement with Utility Associates, Inc. for the retrieval and delivery of all digital video evidence created and stored within the Polaris Standard Digital Evidence Management system for a total cost of \$308,095.23, which said agreement follows.



Quote

Utility Associates Inc
 250 East Ponce De Leon Avenue
 Suite 700
 Decatur GA 30030
 (800) 597-4707
 www.utility.com

Customer: Dothan AL Police
 Date: 9/18/2025
 Sales Quote#: 135650
 Expires: 1/30/2026
 Sales Rep: Dahlia Blake
 PO#:
 Terms: Net 30

Bill To

accountspayable@dothan.org
 Dothan AL Police

Ship To

City of Dothan Police Department
 207 Complex Drive
 Suite 2
 Dothan AL 36303
 United States

Item	Description	Quantity	Price Each	Amount
SER-S-5100	Data Storage per TB per Year: The coverage period is 2/1/2026 through 1/31/2027 (12 mos)	385	\$750.00	\$288,750.00
POLARIS-STD-S-1	POLARIS Standard Digital Evidence Management SaaS - 1 Year: The coverage period is 2/1/2026 through 1/31/2027 (12 mos) *Licenses for the Admin	5	\$195.00	\$975.00
ROCKET-ACC	Professional field services to uninstall, inventory, pack, and ship deployed hardware (EOS, Rocket, Waypoints, etc.) Includes technician labor, shipping materials, and secure logistics	1	\$8,370.23	\$8,370.23
ROCKET-ACC	Post-contract assistance for Polaris access, export troubleshooting, and project coordination Includes 30-90 days of admin support, check-ins, and documentation	1	\$3,000.00	\$3,000.00
SER-S-Snowball	Snowball Migration Bundle Includes Snowball provisioning, AWS transfer, compute resources, 15-day hot storage, and Utility engineering support	2	\$3,500.00	\$7,000.00

This transaction is subject to the terms and conditions laid forth in the Client's executed Agreement with Utility Associates, Inc.
 Please forward all inquiries to clientsuccess@utility.com



Quote

Utility Associates Inc
250 East Ponce De Leon Avenue
Suite 700
Decatur GA 30030
(800) 597-4707
www.utility.com

Customer	Dothan AL Police
Date	9/18/2025
Sales Quote#	135650
Expires	1/30/2026
Sales Rep	Dahlia Blake
PO#	
Terms	Net 30

Bill To

accountspayable@dothan.org
Dothan AL Police

Ship To

City of Dothan Police Department
207 Complex Drive
Suite 2
Dothan AL 36303
United States

Subtotal	\$308,095.23
Sales Tax (%)	\$0.00
Total	\$308,095.23

Resolution No. _____, entering into an agreement with Utility Associates, Inc., continued.

Section 2. That the sum of \$308,096.00 be appropriated in FY 2026 to the General Fund/Police Department/Capital Outlay/Computer Equipment & Software, Account # 001-1260-512.60-64, Project #260068, for the retrieval and delivery of digital video evidence. This appropriation is to be funded by increasing the General Fund/Non-Revenue Receipts/Utilization of Fund Balance, Account #001-0000-391.01-00 by the sum of \$308,096.00.

Section 3. That Mark Saliba, Mayor of the City of Dothan, is hereby authorized and directed to execute said quote and any associated documents on behalf of the City of Dothan.

PASSED, ADOPTED AND APPROVED on _____.

ATTEST:

City Clerk

Mayor

Associate Commissioner District 1

Associate Commissioner District 2

Associate Commissioner District 3

Associate Commissioner District 4

Associate Commissioner District 5

Associate Commissioner District 6
BOARD OF CITY COMMISSIONERS